



I LOVE my Mary Kay EDUCATION!

Kristi Marie's MOUNTAIN MOVER's stepping stone to being an
INNER CIRCLE NATIONAL AREA

Earn an awesome Key Chain representing your Mk Business, a Jeweled Calculator, your Gold Money Bag, Your PEARLS of Sharing Earrings, Bracelet AND NECKLACE, "Red Means Go" Necklace, "Dream" & "Believe" Stackable Bracelets & there's MORE...when you finish the training - you will have a Special GRADUATION Ceremony & receive your very own sassy Free Car Driving Director Suit Ready Handbag!

It's Mary Kay's Silver Wings Scholar Program...each lesson will take approximately 10-15 minutes. The Key is NOT to rush through just so you earn the prize, but to internalize the information/education to be able to use when you are out working your business!

**To earn your prizes, lessons must be completed in order presented

STEP 1: go to www.marykayintouch.com

log in with your Consultant # & passcode

on the Top Tab Bar go to "EDUCATION"

in the Drop Down menu choose "CONSULTANT EDUCATION"

Double click on the "THE SILVER WINGS SCHOLAR PROGRAM"

Double click on "NEW INDEPENDENT BEAUTY CONSULTANT"

EARN YOUR Slammin KEY CHAIN -

by completing the 1st 3 components: Making Time Work for You
Building Your Customer Base
Coaching the Hostess

TURN into your DIRECTOR:

- a. Print 2 WEEKLY PLAN SHEETS - fill in 1 with "What Mk did you do all week - where DID you spend your time?" -write in each time slot WHAT you DID just do the past 15-30 minutes. 1st key to good time management is becoming aware if HOW do DO currently spend your time. Fill in the 2nd with your IDEAL weekly plan for the next 30 days-Put in the things you are already committed to then decide: When are you going to hold your Mk appts, when are you going to work on your On Silver Wings, When are you exercising, when is your family time etc...-turn these in to me.
- b. Print " WHO DO YOU KNOW" & Fill in the Prospect List-remember you do not have "hang out" with these people to be able to share Mk with them!
- c. On the "NEXT STEPS" page check out "Party Central"-tell me 2 things you liked about it AND "CLICK TO LISTEN" to Jill Beckstedt & Leah Lauchlan-tell me 2 things you learned from each.
- d. Download -Advantages of Hostess Coaching - show to me
- e. CHOOSE which Hostess Credit Program you are going to offer for the next 30 days & show to me-need help deciding? CALL ME 816/799-5069
- f. REMEMBER: I suggest you have your hostess give you a cell # & email address of her INVITE LIST (everyone she intends to invite-goal is 15-20 people). Have her call or text them to SAVE THE DATE & then YOU send out an E-Card invite through your

Mk Intouch as an official invitation from her. Download & Print "COACHING IDEAS" - show to me

g. Download & Print your "ADVANTAGES OF OF PREPROFILING"-show to me.

h. Download & Print "SAMPLE CONVERSATION"-show to me

i. On "NEXT STEPS" under MORE RESOURCES-look at ALL of them & choose 3 to share with me!

****YOU DID IT...YOUR SASSY KEY CHAIN which represents YOU ARE ON YOUR WAY to your 1st FREE MARY KAY CAR is yours!**